
Financial Results for the Nine Months Ended December 31, 2024

Challenge to change.

The Kurimoto logo, consisting of the word "KURIMOTO" in a bold, blue, sans-serif font. The letter "K" is stylized with a red horizontal bar extending to the left.

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This English presentation was translated from the original Japanese version. In the event of any inconsistency between the statements in the two versions, the statements in the Japanese version shall prevail.

1. Financial Results for the Nine Months Ended December 31, 2024

1-1 Overview of Financial Results

<Consolidated>

(Millions of yen)

| | Results for the Nine Months Ended December 31, 2023 (A) | | Results for the Nine Months Ended December 31, 2024 (B) | | Y,o,Y (B - A) | Latest Forecast Values* for FYE March 31, 2025 (Announced on May 14, 2024) (Revised on November 1, 2024) | |
|----------------------------|---|--------|---|--------|---------------|--|--------|
| Net sales | 95,268 | - | 94,101 | - | ▲1,166 | 124,000 | - |
| Operating income (ratio) | 6,900 | (7.2%) | 5,986 | (6.3%) | ▲913 | 7,000 | (5.6%) |
| Ordinary income (ratio) | 7,030 | (7.4%) | 6,211 | (6.6%) | ▲818 | 7,200 | (5.8%) |
| Interim net income (ratio) | 4,988 | (5.2%) | 5,162 | (5.4%) | 173 | 5,500 | (4.4%) |

Net sales

2024.3
3Q
95,268



Lifeline
▲2,638

Machinery System
+1,883



Industrial Materials
▲411



2025.3
3Q
94,101



Operating income

2024.3
3Q
6,900



Decrease in gross profit due to lower sales
▲299



Increase in Gross Profit Margin
+349



Increase in SG&A Expenses
▲963



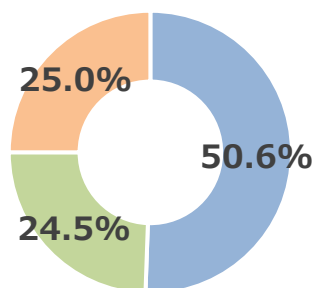
2025.3
3Q
5,986



1-2 Segment Results

| | | Results for the Nine Months Ended December 31, 2023 (A) | Results for the Nine Months Ended December 31, 2024 (B) | (Millions of yen) Y,o,Y (B-A) |
|----------------------|------------------|--|--|-------------------------------------|
| Lifeline | Net sales | 50,212 | 47,574 | ▲2,638 |
| | Operating income | 4,210 | 3,451 | ▲759 |
| | (Ratio) | (8.4 %) | (7.2 %) | (▲1.2 pts) |
| Machinery System | Net sales | 21,128 | 23,011 | 1,883 |
| | Operating income | 1,406 | 1,724 | 317 |
| | (Ratio) | (6.7 %) | (7.4 %) | (0.7 pts) |
| Industrial Materials | Net sales | 23,927 | 23,516 | ▲411 |
| | Operating income | 1,775 | 962 | ▲813 |
| | (Ratio) | (7.4 %) | (4.0 %) | (▲3.4 pts) |

Segment Sales Composition



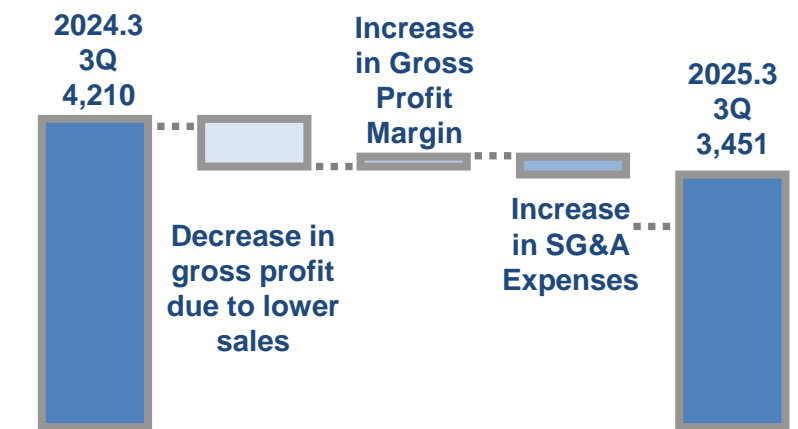
* The total operating income includes adjustments, and does not match the sum of segment profit.

1-3 Overview by Business Segment

Lifeline

| | Results for the Nine Months Ended December 31, 2023 (A) | Results for the Nine Months Ended December 31, 2024 (B) | Y,o,Y (B - A) | (Millions of yen) Latest Full-year Forecast Values for FYE March 31, 2025 (As of February 7, 2025) |
|------------------|--|--|------------------|---|
| Net sales | 50,212 | 47,574 | ▲2,638 | 61,500 |
| Operating income | 4,210 | 3,451 | ▲759 | 4,100 |
| (Ratio) | (8.4 %) | (7.2 %) | (▲1.2 pts) | (6.6%) |

Breakdown of increase/decrease in Operating Income (Consolidated)



Net sales and Operating Income by Business Segment

Net sales

In the Valve Systems Division, sales of electricity/steel-related products and sales for overseas customers were favorable, but the segment posted a reduction in sales by 2,638 million yen from the previous year, due to the influence of reduced sales in group companies, etc.

Operating income

Gross profit margin increased, but operating income decreased by 759 million yen from the previous year, due to reductions in net sales and increases in sales management costs, etc.

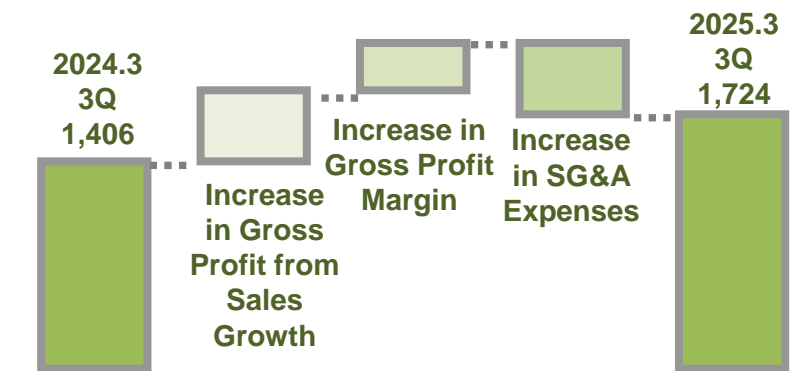
1-4 Overview by Business Segment

Machinery System

(Millions of yen)

| | Results for the Nine Months Ended December 31, 2023 (A) | Results for the Nine Months Ended December 31, 2024 (B) | Y,o,Y (B - A) | Latest Full-year Forecast Values for FYE March 31, 2025 (As of February 7, 2025) |
|------------------|--|--|------------------|--|
| Net sales | 21,128 | 23,011 | 1,883 | 31,000 |
| Operating income | 1,406 | 1,724 | 317 | 1,800 |
| (Ratio) | (6.7 %) | (7.4 %) | (0.7 pts) | (5.8 %) |

Breakdown of increase/decrease in Operating Income (Consolidated)



Net sales and Operating Income by Business Segment

Net sales

In the Plant Engineering & Machinery Division, sales of press machines, plant systems, etc. were favorable. In addition, with the influence of M&A, the Materials & Machinery Division increased sales by 1,883 million yen from the previous year.

Operating income

Regardless of increases in sales management costs, operating income increased by 317 million yen from the corresponding term of the previous year due to increases in net sales, improvement in gross profit margin, etc.

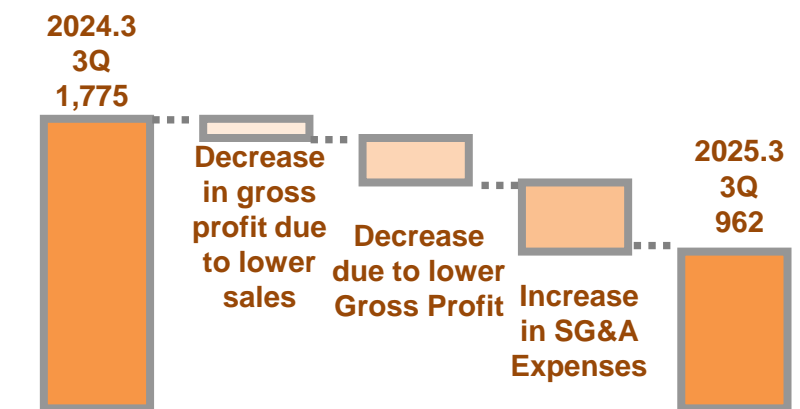
1-5 Overview by Business Segment

Industrial Materials

(Millions of yen)

| | Results for the Nine Months Ended December 31, 2023 (A) | Results for the Nine Months Ended December 31, 2024 (B) | Y,o,Y (B - A) | Latest Full-year Forecast Values for FYE March 31, 2025 (As of February 7, 2025) |
|------------------|--|--|------------------|--|
| Net sales | 23,927 | 23,516 | ▲411 | 31,500 |
| Operating income | 1,775 | 962 | ▲813 | 1,800 |
| (Ratio) | (7.4 %) | (4.0 %) | (▲3.4 pts) | (5.7 %) |

Breakdown of increase/decrease in Operating Income (Consolidated)



Net sales and Operating Income by Business Segment

Net sales

Product shipments made steady progress in the Plastic Products Division, but net sales decreased by 411 million yen from the previous year due to shipment delays at a Group company in the Construction Materials Division and similar cases.

Operating income

Operating income decreased by 813 million yen from the previous year due to additional work in construction, etc.

2. Full-year Earnings Forecast for the Fiscal Year Ending March 31, 2025

2-1 Full-year Earnings Forecast for the Fiscal Year Ending March 31, 2025



<Consolidated>

(Millions of yen)

| | Results in FYE March 31, 2024 (A) | | Earnings Forecast for the Year Ending March 31, 2025 (B) (Announced on May 14, 2024) (Revised on November 1, 2024) | | Y,o,Y (B – A) |
|---|--------------------------------------|--------|---|------------------|------------------|
| Net sales | 125,925 | - | 124,000 | - | ▲1,925 |
| Operating income (ratio) | 7,460 | (5.9%) | 7,000 | (5.6%) | ▲460 |
| Ordinary income (ratio) | 7,816 | (4.5%) | 7,200 | (5.8%) | ▲616 |
| Quarterly net income (ratio) for the year | 5,470 | (3.3%) | 5,500 | (4.4%) | 30 |
| ROE | - | (7.1%) | - | (7.0% or higher) | - |

In the previous Fiscal year, backlogs were ahead of schedule and sales of products with high profitability were favorable. Consequently, in this fiscal year, we are predicting a reduction in net sales and reduction in operating income and ordinary income. Net income for the year, however, is expected to increase due to appropriation of extraordinary income, etc.

2-2 Earnings Forecast for the Year Ending March 31, 2025 (by segment)



| | | 2024.3 Actual (A) | 2025.3 Forecast (B) | Y,o,Y (B-A) | (Millions of yen) |
|----------------------|------------------|----------------------|------------------------|----------------|----------------------|
| Lifeline | Net sales | 64,439 | 61,500 | ▲2,939 | |
| | Operating income | 4,494 | 4,100 | ▲394 | |
| | (Ratio) | (7.0 %) | (6.6 %) | (▲0.4 pts) | |
| Machinery System | Net sales | 29,144 | 31,000 | 1,856 | |
| | Operating income | 1,491 | 1,800 | 309 | |
| | (Ratio) | (5.1 %) | (5.8 %) | (0.9 pts) | |
| Industrial Materials | Net sales | 32,340 | 31,500 | ▲840 | |
| | Operating income | 2,255 | 1,800 | ▲455 | |
| | (Ratio) | (7.0 %) | (5.7 %) | (▲1.3 pts) | |

Lifeline

Despite latent demand, sales and profits are expected to decline due to decreasing purchasing power in the market caused by rising prices.

Machinery System

Despite increases in raw material, energy, and transportation costs, sales and profits are expected to increase due to expected recovery from investment restraint, M&A, and other factors.

Industrial Materials

Both sales and profits are expected to decrease due to delays in the recovery of construction investment, high raw material costs, and other factors.

* The total operating income includes adjustments, and does not match the sum of segment profit.

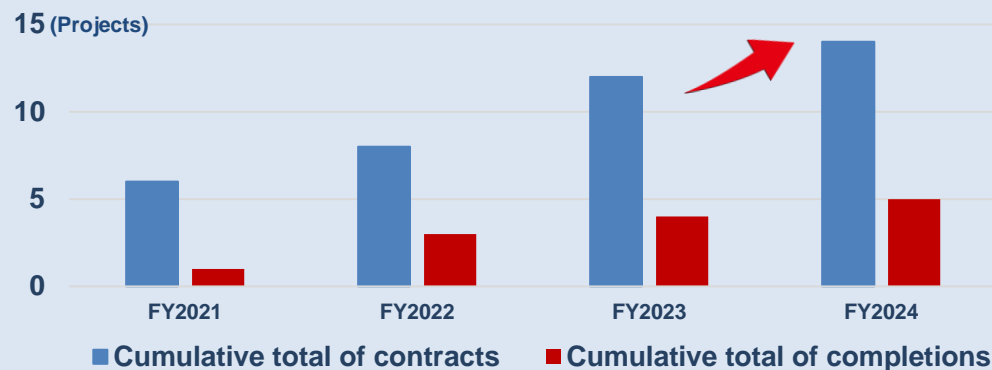
3. Topics

3-1 Water Pipelines Based on the Design-Build Construction (DB) Method

Lifeline

Number of orders received during FY2024: **2**

- Omihachiman City, Shiga Prefecture
- Koryo-cho, Nara Prefecture

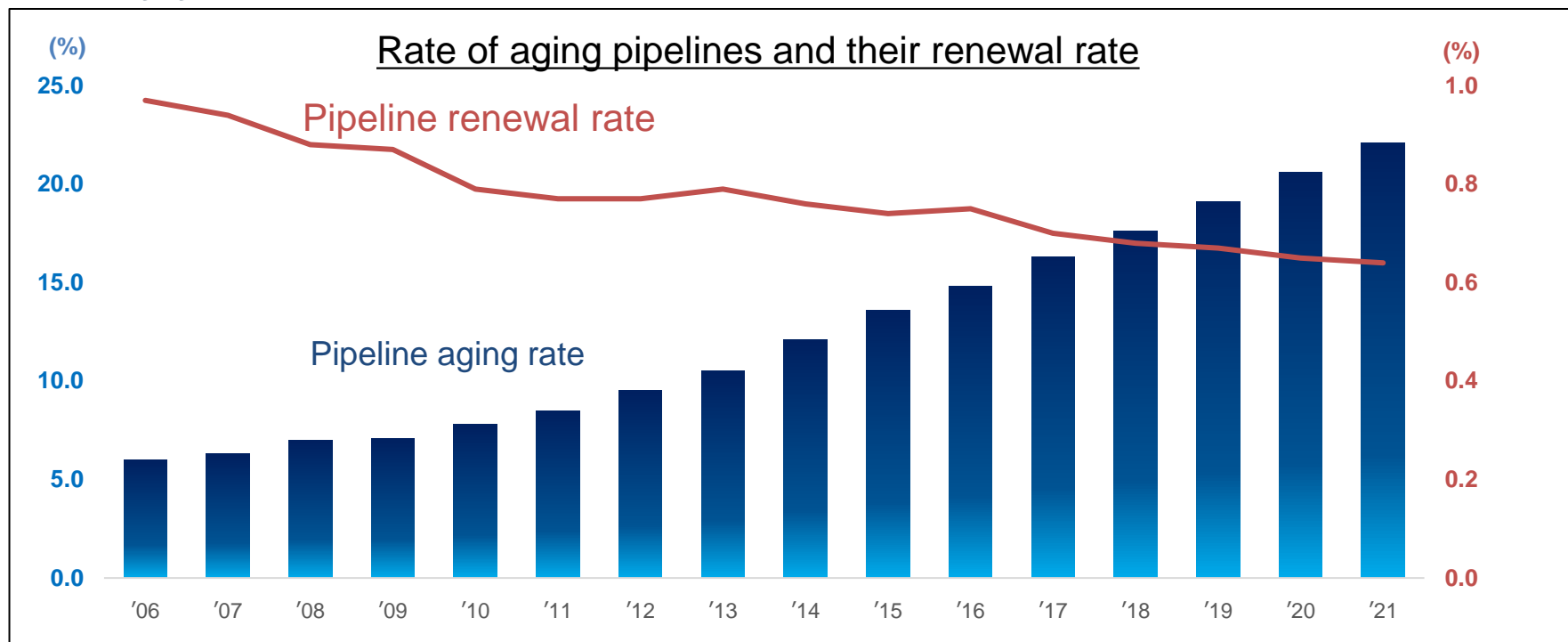


- List of ongoing projects for water pipelines (ordered for design and installation both together) based on the DB method

| Purchaser | Order received | Completion | Project name | Contactar | Business scale |
|---|----------------|---------------|--|---|-------------------|
| Koryo-cho, Nara Prefecture | FY2021 | (Plan) FY2024 | Distribution mains installation in Koryo-cho Earthquake-resistant design and installation work | Muramoto, Kurimoto Ltd., and Ushio Consultants Company, Ltd. Joint venture | 540 million yen |
| Nara Prefecture | FY2022 | (Plan) FY2027 | Connecting Pipe Section 1 Development Project | Kurimoto Ltd., Muramoto, and Ushio Consultants Company, Ltd. Joint venture for specific construction work | – |
| Harima-cho, Hyogo Prefecture | FY2022 | (Plan) FY2026 | Trunk water mains installation work in the Higashi Honjo and Nijima areas | Kurimoto Ltd. and Ushio Consultants Company, Ltd. Joint venture | 440 million yen |
| Chitose City, Hokkaido | FY2023 | (Plan) FY2025 | (5) Bibi District sewage system improvement project | Kurimoto-Maizuru-Shinyei-Nihon Suido Consultants Specified Joint Venture | 1,380 million yen |
| Rumoi City, Hokkaido | FY2023 | (Plan) FY2024 | Water supply pipeline renewal at Shinnobusha Water Filtration Plant | Kurimoto Pipe Engineering-Nihon Suido Consultants Specified Construction Joint Venture | 110 million yen |
| Tsugaru Wide-area Waterworks Consortium, Aomori | FY2023 | (Plan) FY2030 | Water supply pipeline earthquake proofing (duplexing) project | Kurimoto-Marukan Kensetsu-Nihon Suiko Sekkei Specified Joint Venture | 4,800 million yen |
| Izumisano City, Osaka Prefecture | FY2023 | (Plan) FY2024 | Water pipeline upgrade work for the Hineno water purification plant, etc. in Izumisano City (Part 2) | Kurimoto-Izumisano City Waterworks Cooperative Specific Construction Joint Venture | 90 million yen |
| Omihachiman City, Shiga Prefecture | FY2024 | (Plan) FY2027 | Water supply main pipelines renewal in Omihachiman City (Part 1) | Kurimoto Ltd., Hiyoshi Corporation, and Kyokuto Giko Consultant Co., Ltd. Joint venture | 1,060 million yen |
| Koryo-cho, Nara Prefecture | FY2024 | (Plan) FY2027 | Distribution mains installation in Koryo-cho Earthquake-resistant design and installation renewal work | Kurimoto Ltd. and Ushio Consultants Company, Ltd. Joint venture | 880 million yen |

3-2 Market Size of Water Supply Business in Japan

- The total length of water mains in Japan is approx. **740,000** km (approx. 18 times around the earth)
- Of these mains, the length of ductile iron pipes extends approx. **400,000** km (54%)
- While the rate of aging pipelines is on the rise, the renewal rate is declining every year (less than **1%**)



Reference Materials

Reference Materials 1

Business Summary (as of March 31, 2024)

KURIMOTO

Location:

1-12-19, Kitahorie, Nishi-ku, Osaka 550-8580

Founded:

February 2, 1909

Incorporated:

May 10, 1934

Major Business Areas:

Social infrastructure business, industrial equipment business

Representative:

President Kazutaka Kikumoto

Capital:

31.1 billion yen (as of March 31, 2024)

Number of employees:

2,121 employees

(as of March 31, 2024, consolidated)

1,316 employees

(as of March 31, 2024, non-consolidated)

Group Companies:

Composed of 22 domestic and overseas companies

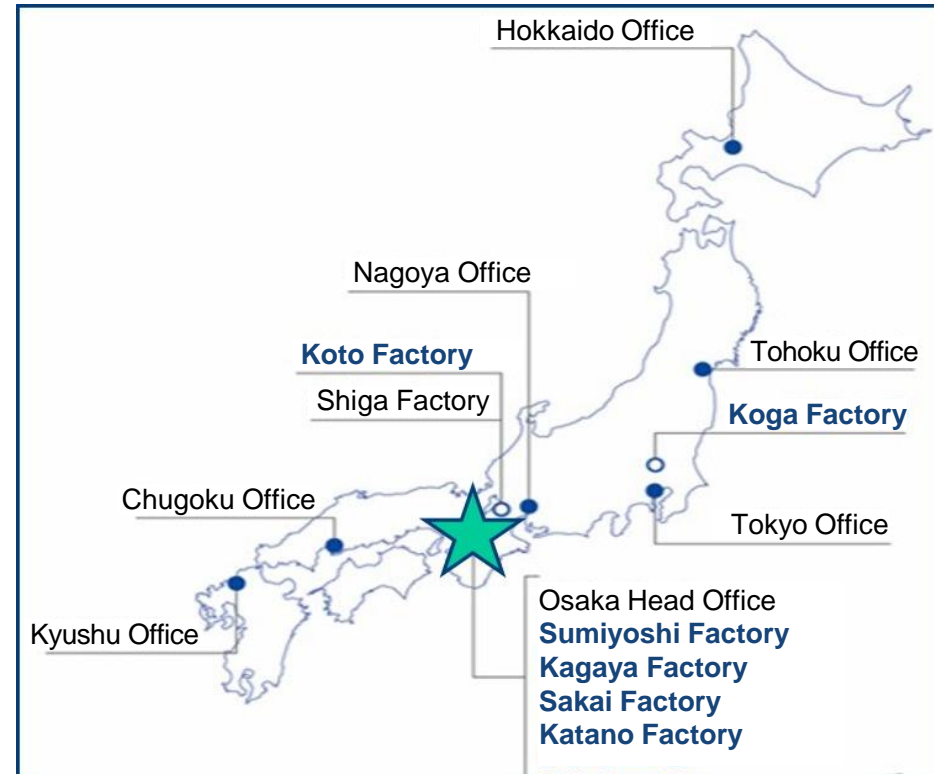


Reference Materials 2

Business Summary (as of March 31, 2024)

Offices and factories:

- **Factories (13 areas)**
Osaka: 4 factories,
Shiga Pref., Ibaraki Pref., etc.
- **Domestic offices (8 areas)**
Head Office (Osaka), Tokyo,
Sapporo, Sendai, Nagoya,
Hiroshima, Fukuoka, Okinawa
- **Oversea Offices(2 areas)**
Europe Office (Germany)
Jakarta Office (Indonesia)

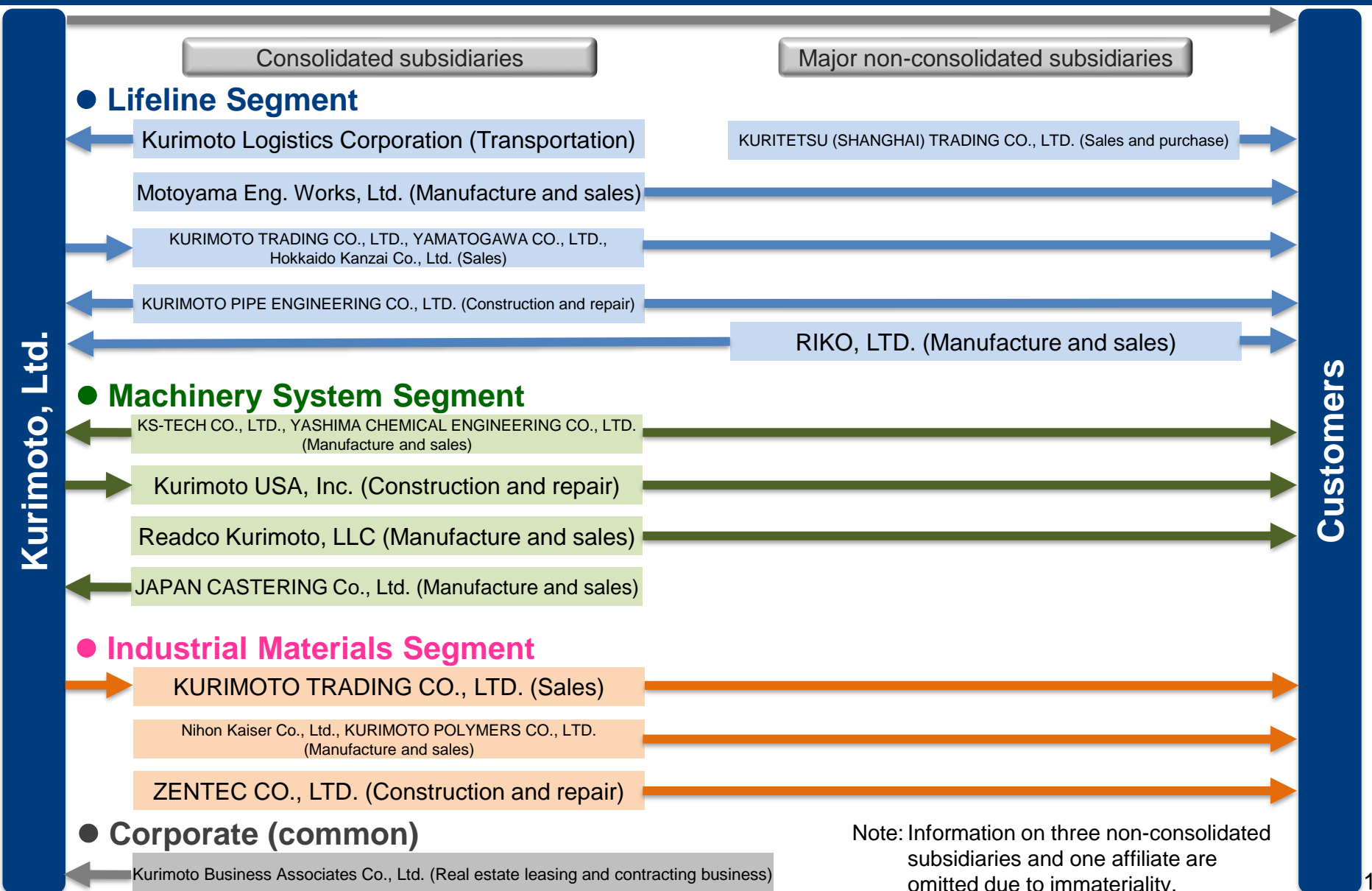


Affiliated Companies:

KURIMOTO TRADING CO., LTD., YAMATOGAWA CO., LTD., Motoyama Eng. Works, Ltd., KS-TECH CO., LTD., JAPAN CASTERING Co., Ltd., Readco Kurimoto, Kurimoto USA, Inc. (USA), KURITETSU (SHANGHAI) TRADING CO., LTD. (China), etc.

Reference Materials 3

Kurimoto Group (as of March 31, 2024)



Note: Information on three non-consolidated subsidiaries and one affiliate are omitted due to immateriality.

Management Principle/Our Vision

Management Principle

We will meet the trust and expectations of all stakeholders, always provide suitable systems and create “ a future with dreams.”

—Providing optimal systems for social and industrial infrastructures—

Our Vision

In the spirit of “yonpo-yoshi” or “four-way satisfaction” : good for the seller, good for the buyer, good for society, and good for the future, we aim to become a corporate group that can contribute to society now and in the future.

Reference Materials 5

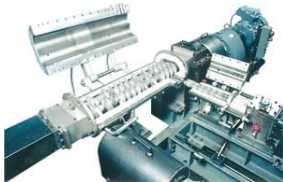
Business Domains

Social Infrastructure

Facilities that serve as a foundation for people and their daily lives such as water supply and sewage systems, roads, communications, and transportation



Machinery, plant and other manufacturing equipment necessary for manufacturers' production activities



Industrial Equipment

Reference Materials 6

Composition of Business Divisions and Main Products (Kurimoto, Ltd.) [1]

| Business segment | Business Domains | Division | Product examples | Major customers |
|----------------------|------------------|-------------------------------|-------------------------------------|---|
| Lifeline | | Pipe Systems | Ductile iron pipes | Water utility |
| | | Valve Systems | Water valves, industrial valves | Water utility, various plants such as ironmaking and electric power, pump manufacturers |
| Machinery System | | Plant Engineering & Machinery | Forging press | Automobile-related manufacturers |
| | | | Powder processor | Carbon, engineering plastic, rechargeable battery-related manufacturers, etc. |
| | | | Plant engineering | Resource development enterprises in various countries, plant engineering companies |
| | | Materials & Machinery | Abrasion resistant casting, crusher | Steel, cement, electric power, environment, crushed stone-related companies |
| Industrial Materials | | Construction Materials | Construction materials | Pipe material trading firms, air conditioning equipment suppliers, general contractors, etc. |
| | | Plastic Products | FRP (M) products | National/local governments, electric power companies, general contractors, film manufacturers |

Reference Materials 7

Composition of Business Divisions and Main Products (Kurimoto, Ltd.) [2]

- ◆ Kurimoto's business divisions have stable social infrastructures and industrial equipment businesses with a balance of public and private demand, with business bases resistant to boom-and-bust cycles.

Social infrastructure = Stability

Facilities that are fundamental to people and their lives, such as water supply and sewage systems, roads, communications, and transportation

Sales ratio

Approx.

50%

Sales ratio








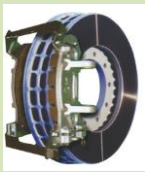



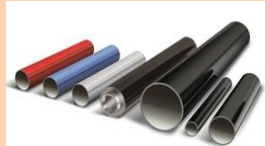
Approx.

50%

Industrial equipment =

Growth potential

Machinery, plant, and other manufacturing equipment required for manufacturers' production activities

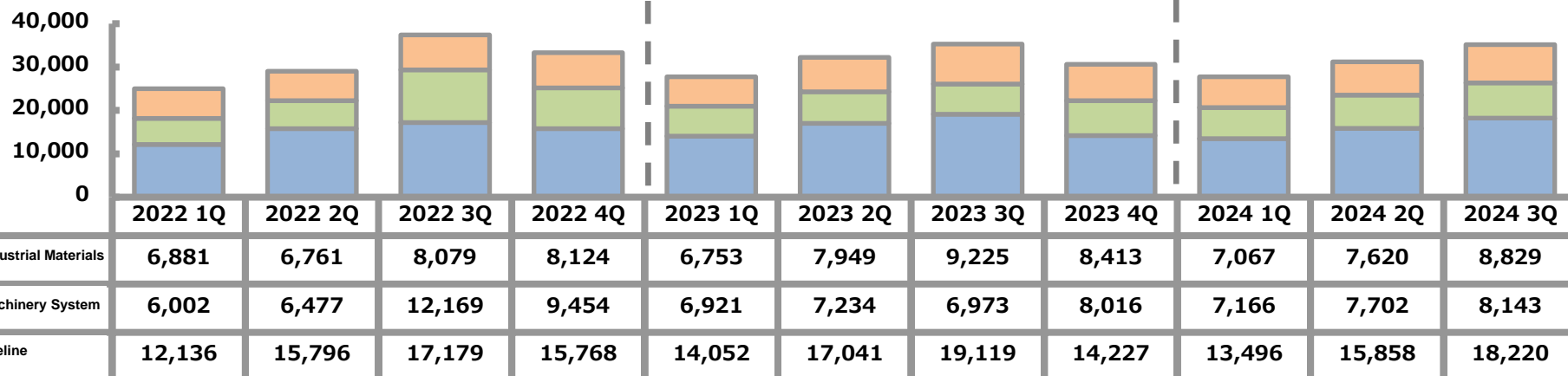
| Lifeline Segment | | Machinery System Segment | | Industrial Materials Segment | |
|---|---|---|---|---|---|
| Pipe Systems | Valve Systems | Plant Engineering & Machinery | Materials & Machinery | Construction Materials | Plastic Products |
| Water ductile iron pipes | Water valves, industrial valves | Forging press, kneader | Heat/abrasion resistant casting, crusher | Construction materials such as air conditioning ducts | FRP(M) products such as inspection passage |
|   |   |   |   |   |   |

Reference Materials 8

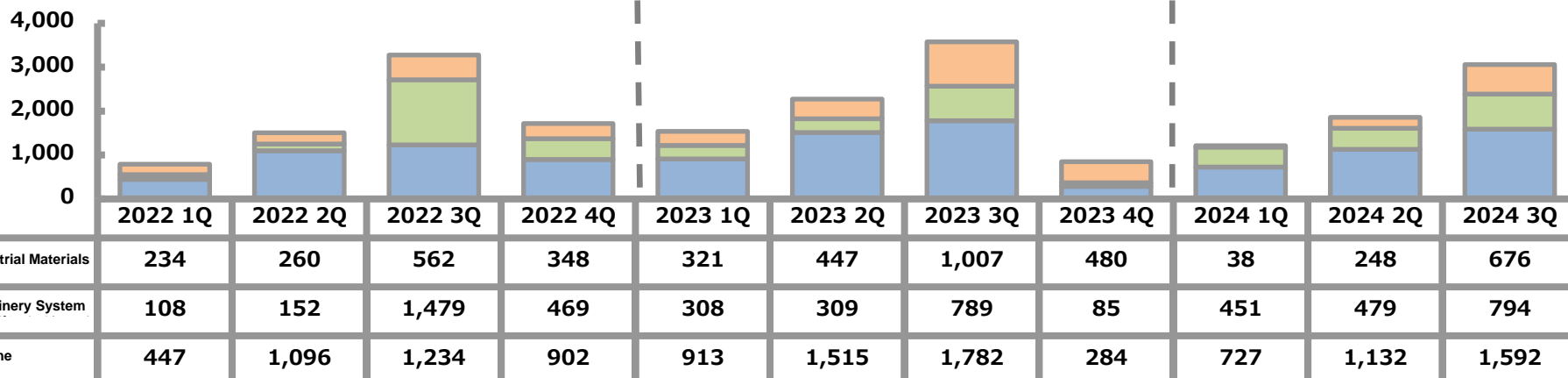
Trends of Quarterly Segment Earnings (Consolidated)

Net sales

(Millions of yen)



Operating income



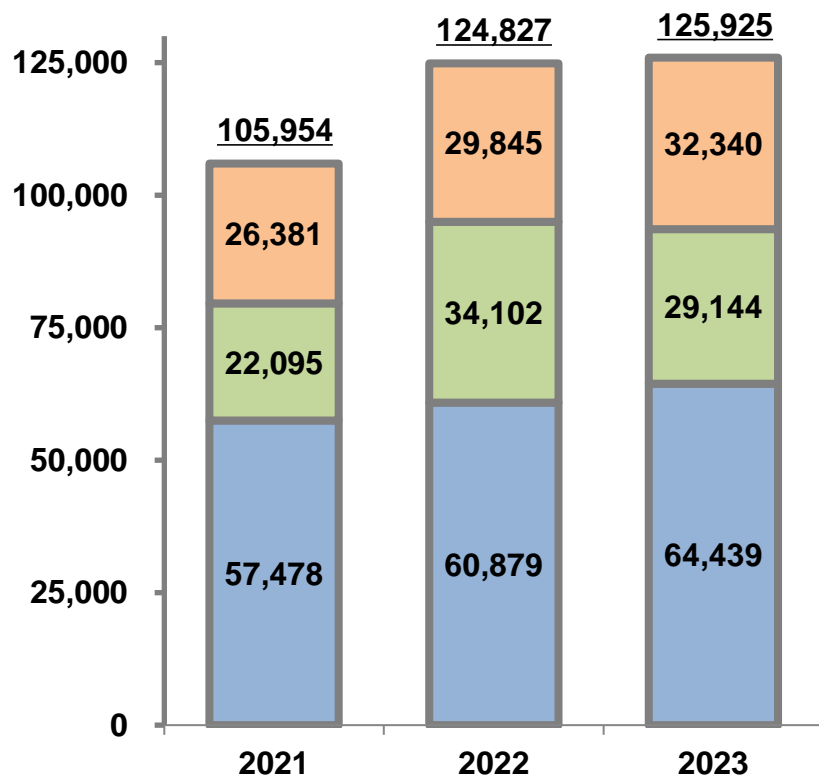
* The total operating income includes adjustments, and does not match the sum of segment profit.

Reference Materials 9

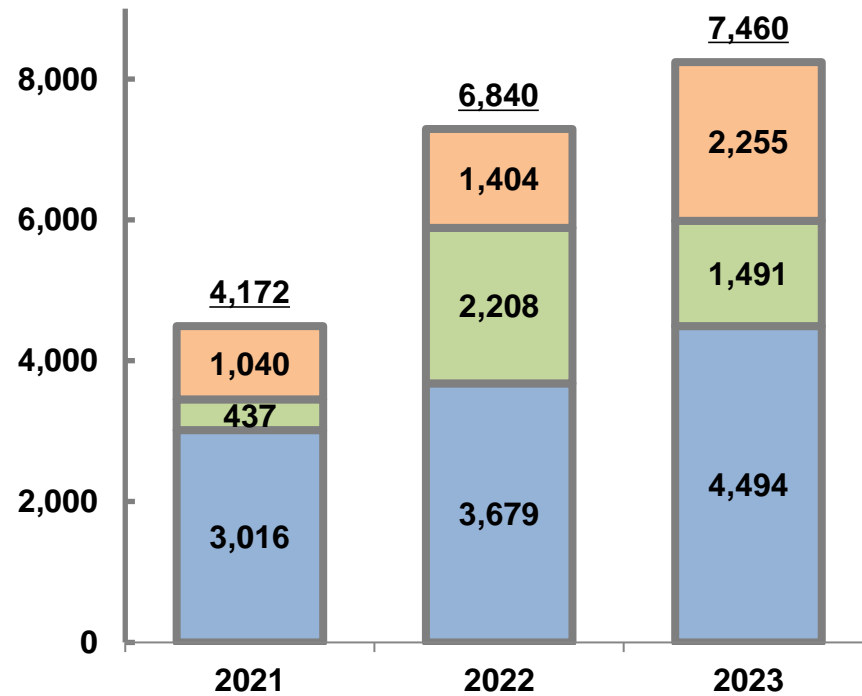
Trends of Segment Earnings

(Millions of yen)

Net sales



Operating income



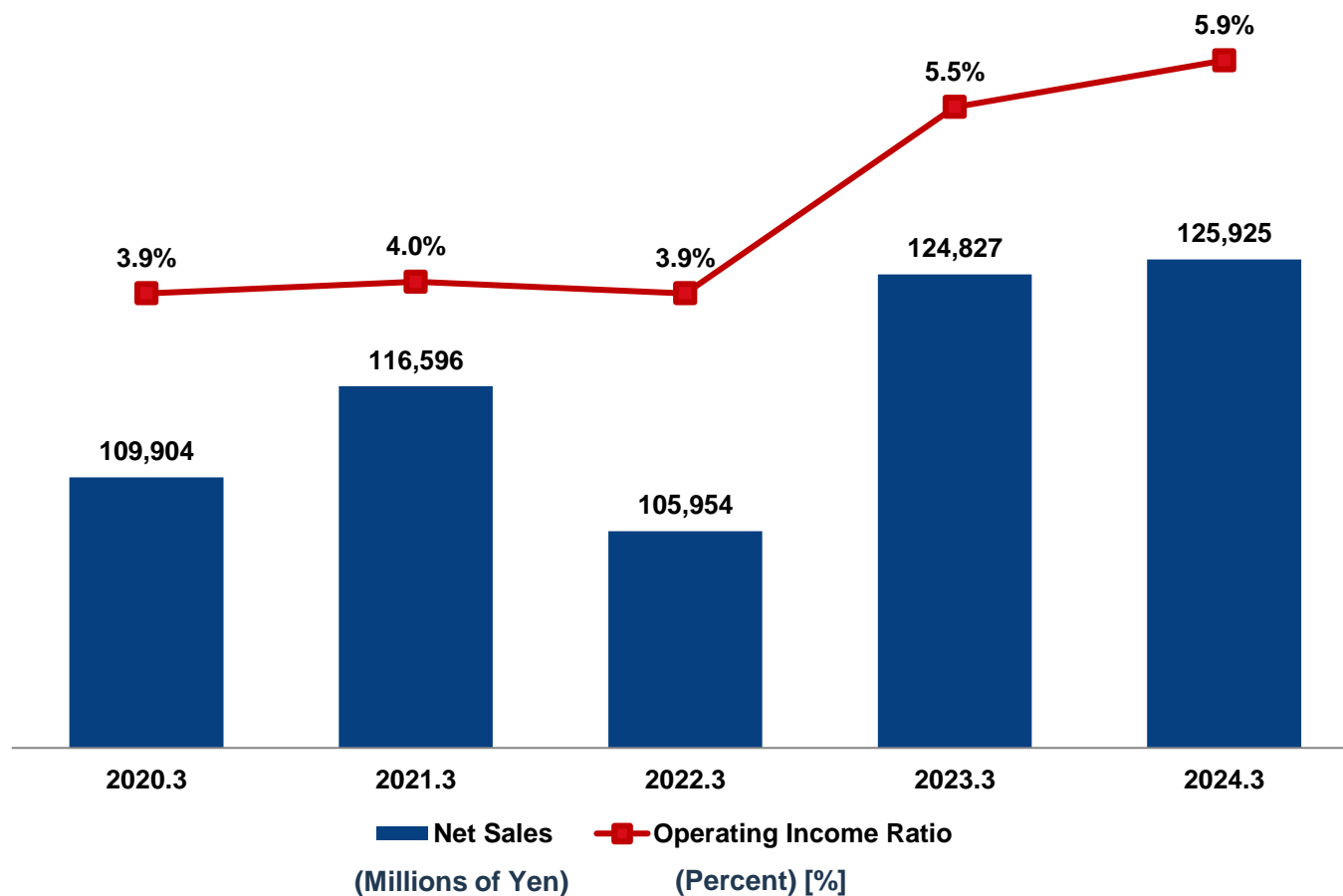
■ Lifeline
 ■ Machinery System
 ■ Industrial Materials
 ■ Lifeline
 ■ Machinery System
 ■ Industrial Materials

* The total operating income includes adjustments, and does not match the sum of segment profit.

Reference Materials 10

Trends of Sales and Operating Income (Consolidated)

Consolidated



Earnings forecast and other forward-looking statements described in this document are based on currently available information and certain assumptions that the Company believes are reasonable, and do not represent a commitment by the Company that they will be achieved.

In addition, actual business performance may differ significantly due to a number of factors.

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